



**Mercedes-Benz of South Bay**  
3311 Pacific Coast Highway, Torrance, CA  
90505

**Mercedes-Benz of South Bay will provide John Smith access to Guaranteed Savings on any of its in-stock new vehicles or any specially ordered vehicle.**

**AUTHORIZED SAVINGS RECIPIENT**

**John Smith**  
120 Broadway  
Santa Monica, CA 90401

**JOHN'S PREFERENCES**

**Would Consider** – White

**Trade-in** – Not interested in a trade-in quote.

**About Your Ideal Vehicle**

Your Ideal Vehicle represents the vehicle, features and colors that are most important to you. This helps your TrueCar Certified Dealer locate vehicles that may be of interest to you. In the event that your Ideal Vehicle is not in stock at Mercedes-Benz of South Bay, your TrueCar Certified Dealer Contact can help you understand the options for ordering directly from Mercedes-Benz. Any custom-ordered vehicle can take about 6-8 weeks to be delivered.

**Your Ideal Vehicle**



CERT ID: E9RB6K



**2014 Mercedes-Benz  
SLK-Class  
SLK350**

**YOUR IDEAL VEHICLE INCLUDES**

- Exterior Color:** Polar White
- Interior Color:** Black
- Options:** Wheels: 18" 5-Twin-Spoke Design (22R), Multimedia Package (320), Lighting Package (319), Sport Package (321), Keyless-Go (889), Becker Map Pilot Pre-Wiring (508), Dynamic Handling Package (483), Special Order Option Charge (SPC), Driver Assistance Package (997)

Base MSRP	\$56,225
Factory-installed Options	+\$11,780
Destination Fee	+\$925

**Total MSRP \$68,930**

**Guaranteed Savings -\$3,096**

Mercedes-Benz of South Bay guarantees that you will save at least \$3,096 off a base MSRP of \$56,225 on any in-stock 2014 Mercedes-Benz SLK-Class SLK350 vehicle.

**Additional Savings -\$822**

Incentives subject to dealer verification

Estimated savings from installed options (\$822)

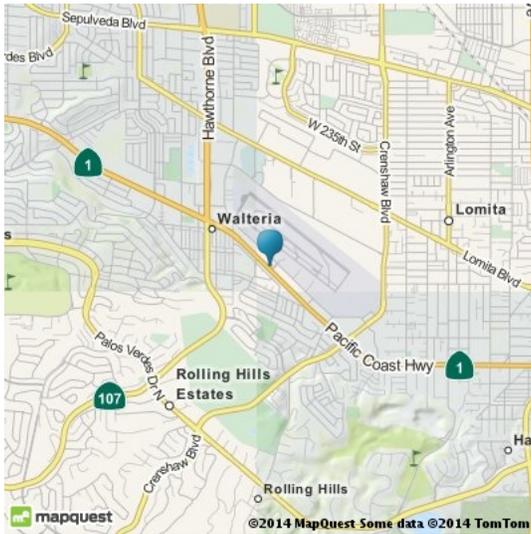
*Subject to availability of a vehicle matching your preferred options, Mercedes-Benz of South Bay will provide additional savings.*

**Estimated TRUECar Dealer Price \$65,012**

Values provided are estimates and subject to change based on Dealer inventory, incentive qualifications, customer financing or other unique situations.



Text **E9RB6K** to **PRICES (774237)** to get your certificate on your mobile phone.



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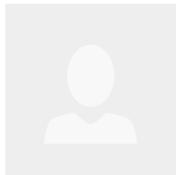
### Hours

Mon	9:00am - 9:00pm
Tue	9:00am - 9:00pm
Wed	9:00am - 9:00pm
Thur	9:00am - 9:00pm
Fri	9:00am - 9:00pm
Sat	9:00am - 7:00pm
Sun	10:00am - 6:00pm

### New Car Benefits

-  Express Checkout Available
-  Car Wash
-  Scheduled Maintenance
-  Oil Changes
-  Delivery Available

### YOUR TRUECAR CERTIFIED DEALER CONTACT



**Internet Department**  
310-534-3333

**Tip:** Ask for your TrueCar Certified Dealer Contact by name when you visit or call the dealership!



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Ask the Internet Department to help you complete the worksheet in calculating your savings and price when your Ideal Vehicle is not in stock.

<b>Savings Worksheet</b>	<b>VIN:</b>	
Base MSRP		\$56,225
Factory-installed Options	+	
Destination Fee	+	\$925
<b>Total MSRP</b>	<b>=</b>	
<b>Guaranteed Savings</b> Mercedes-Benz of South Bay guarantees that you will save at least \$3,096 off a base MSRP of \$56,225 on any in-stock 2014 Mercedes-Benz SLK-Class SLK350 vehicle.	-	<b>\$3,096</b>
<b>Installed Options Discount</b> Based on the factory installed options listed on the car's window sticker, you may receive additional savings off MSRP. Your dealer can provide this number.	-	
Estimated <b>TRUECar Dealer Price</b>	<b>=</b>	
Dealer Document Preparation Charge	+	\$80
Estimated Dealer Price with Dealer Document Preparation Charge  <small>Excludes tax, title, and license and other fees where allowed by law, and any options installed by the dealer.</small>	<b>=</b>	



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## About Your Certificate

**Ideal Vehicle** – An Ideal Vehicle represents the combination of a base model vehicle, plus any preferred factory-installed options and colors selected during the configuration process using TrueCar.com. The Ideal Vehicle is used to produce an Estimated TrueCar Dealer Price from Mercedes-Benz of South Bay, which is provided by Mercedes-Benz of South Bay as an example of the savings you can expect from their dealership for a similarly configured, in-stock model. The configuration of an Ideal Vehicle does not imply or guarantee that this specific vehicle is available at the dealer. If your Ideal Vehicle is not in stock at Mercedes-Benz of South Bay, your TrueCar Certified Dealer Contact can help you understand the options, if any, for special ordering your Ideal Vehicle from the manufacturer. Mercedes-Benz of South Bay may also choose to provide you with new and used car alternatives to your Ideal Vehicle from their available in-stock inventory.

**Vehicle Availability** – Mercedes-Benz of South Bay may not have a vehicle with your preferred color or options in stock. Mercedes-Benz of South Bay may be able to special order a vehicle that matches your Ideal Vehicle, but delivery time may exceed 90 days. Mercedes-Benz of South Bay is under no obligation to special order a vehicle for you. Limited availability option packages as well as diesel and hybrid engine options may be priced differently by the dealer. Guaranteed Savings may not be available on limited availability trims.

**Estimated TrueCar Dealer Price & Estimated Savings – Ideal Vehicle:** Your Estimated TrueCar Dealer Price & Estimated Savings from Mercedes-Benz of South Bay is based on your Ideal Vehicle. Because the color and options you selected may not be available in your exact preferred configuration, your actual price and savings may go up or down as you change colors and options.

**In-stock Vehicle:** Your Estimated TrueCar Dealer Price & Estimated Savings from Mercedes-Benz of South Bay is based on an in-stock vehicle with a specifically listed VIN, including factory-installed options.

**Guaranteed Savings** – Your Guaranteed Savings represents the amount that Mercedes-Benz of South Bay guarantees that you will save off of MSRP on any in-stock 2014 Mercedes-Benz SLK-Class SLK350 vehicle. This Guaranteed Savings is based on a vehicle without factory or dealer installed options and includes generally available manufacturer incentives. Your actual savings off of MSRP will increase as you add options. MSRP is determined by the manufacturer and may not reflect the price at which vehicles are generally sold in the dealer's trade area.

**Additional Savings** – Your Additional Savings reflects selections you made during the process of configuring your Ideal Vehicle, as well as a discount offered by Mercedes-Benz of South Bay from the MSRP of factory-installed options selected for your Ideal Vehicle or are present on a In-Stock Vehicle. The selections made by you during the process of configuring your Ideal Vehicle, may have included items that are subject to change or further verification by Mercedes-Benz of South Bay; these items will not be available to you if you are determined to be ineligible due to a change in the underlying programs or failure to meet program criteria including expiration dates. Such selections may have included, but are not limited to, additional manufacturer incentives and indication of your status as a member of various organizations.

Your Additional Savings is made up of the following:

- **Factory-Installed Option Discount:** Your Ideal Vehicle includes factory-installed options. Mercedes-Benz of South Bay will provide savings from the MSRP of any such factory-installed options on your Ideal Vehicle in the amount shown on your Certificate. As noted previously, your Ideal Vehicle may not be in stock at Mercedes-Benz of South Bay. If you purchase a vehicle from Mercedes-Benz of South Bay that is configured differently from your Ideal Vehicle, the amount of your Factory-Installed Option Discount from Mercedes-Benz of South Bay will change.

**Included Fees & Excluded Fees** – The Estimated TrueCar Dealer Price includes the \$925 destination fee (which is listed in the Total MSRP of your Ideal Vehicle) and the \$740 regional fee. The Estimated TrueCar Dealer Price does not include dealer installed accessories, applicable tax, title, licensing, and documentation fees, other state and governmental charges and/or fees, dealer-locate fees for out-of-stock vehicles, and any other charges and/or fees allowed by law.

**Dealer Document Preparation Charge and Other Charges** – Mercedes-Benz of South Bay charges a \$80 fee for the processing of paperwork and other similar documentation preparation tasks involved with the purchase of a new or used vehicle.

**Other Charges:** Your dealer will walk you through CA's tax, title, and license fees to arrive at the final out-the-door price of your car. Price may exclude tax, title, tags, governmental fees, any emissions testing charges, and any finance charges (if applicable). Unless otherwise stated separately in the vehicle details, price does not include processing, administrative, closing or similar fees. Please contact this dealer to confirm that this vehicle is still available. Current mileage may vary due to test drives and vehicle relocation.



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