

*Eddi's Wholesale
Garden Supplies Ltd.*



2009 Catalogue

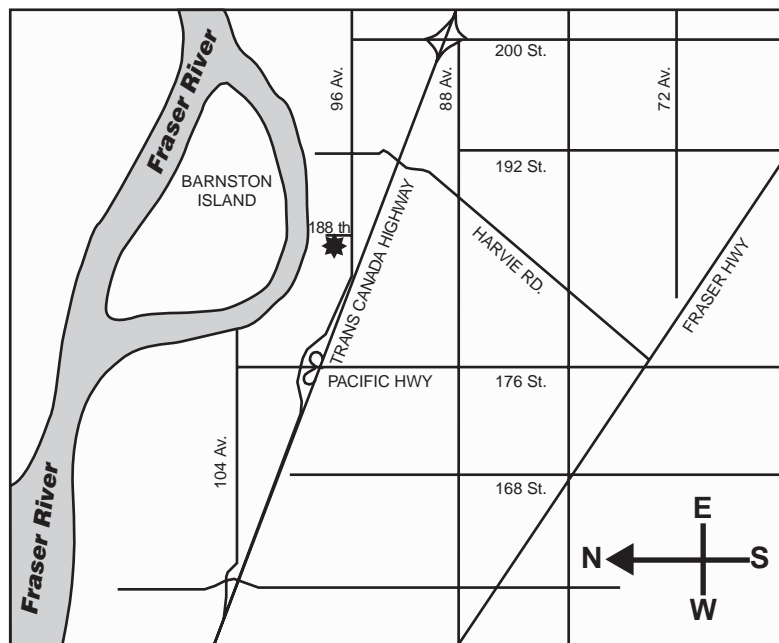


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Lower Mainland Location



Eddi's Wholesale Garden Supplies Ltd.

9727 188th Street, Surrey, BC V4N 3N2

Travelling East on Trans Canada Highway: Take the 176th Street Exit North, turn right on Barnston Drive, which changes into 96th Avenue. At 188th turn left, and follow 188th north. We are located on the left side of the road.

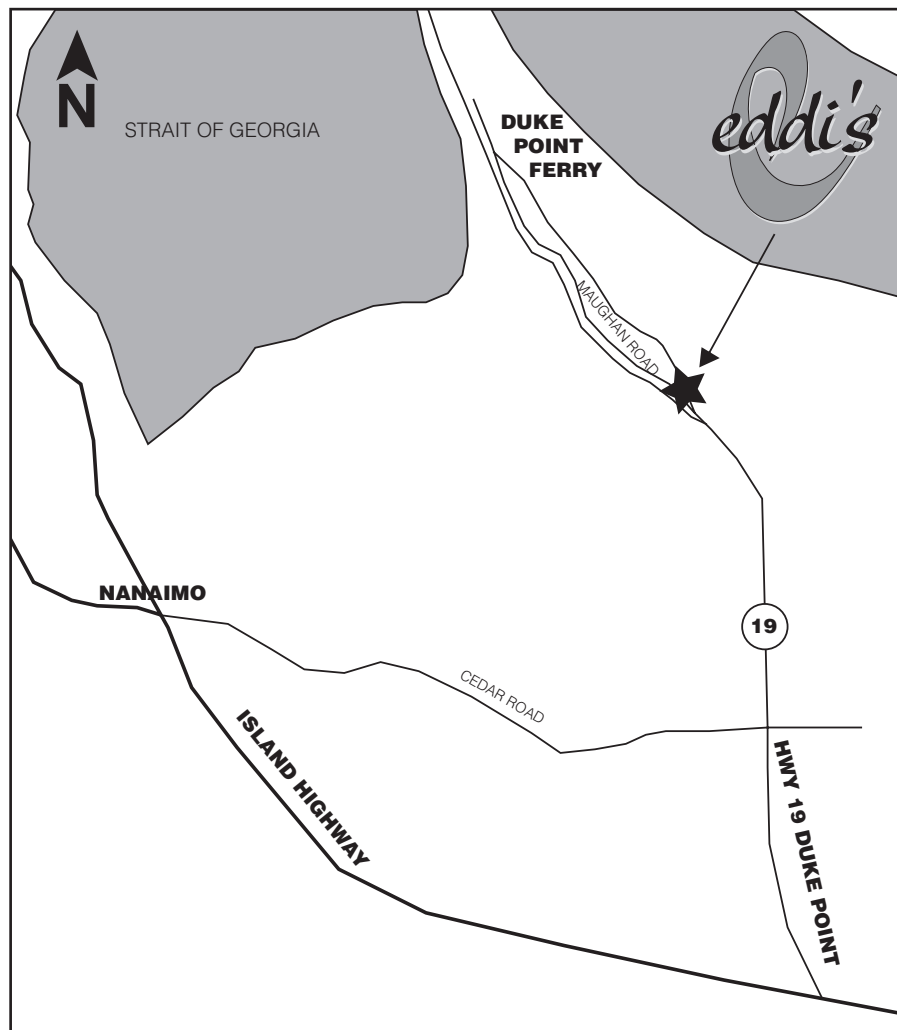
Travelling West on Trans Canada Highway: Take the 200th Street Exit North, to 96th Avenue, turn left onto 96th and travel to 188th Street, turn right, and follow 188th north, we are located on the left side of the road.

Phone: 604-888-2443
 Fax: 604-888-1824
 Toll Free: 1-800-663-2934
 Email: eddis@eddiswholesale.com

Front cover rendering of proposed new building for eddi's wholesale. Estimated completion late 2009.



Vancouver Island Location



Eddi's Wholesale Garden Supplies Ltd.
1100 Maughan Road, Nanaimo, BC V9X 1J2

Phone: 250-722-3900
Fax: 250-722-3903
Toll Free: 1-800-668-3599
Email: eddis@eddiswholesale.com



Contacts

Here we are at the beginning of another gardening season and hopefully it will be a good one for all of us. We are looking forward to the completion of our new warehouse near the end of this year. It will be located near 264th Ave. and the freeway in the Gloucester area. Any of you who attended our 40th anniversary and trade show last October will have seen the rendering photograph. It is a big and exciting undertaking and we hope you will come to visit us out there at some point in time.

It is with sadness we mention the recent sudden passing of our long time employee and friend Marlene Duncan of Vernon, BC. She was a sales lady for us in the Okanagan and Kootenays for the past 17 years. She was well liked and respected by all her customers and friends and she will be sorely missed.

We are told by the powers that be that we and the rest of the world are in a recession. Usually for the garden business that is not such a bad thing. People stay home more and work in their yards and gardens, thus needing to purchase more of our products. All we require is a positive outlook and a little sunshine. This year we plan to have a larger selection of import items for you to purchase; and as for our annual trade show it will once again be held in October in our current facilities. We look forward to seeing you there. Thank you again for your support and good luck with your 2009 gardening year.

Lower Mainland

Phone 604-888-2443 Fax 604-888-1824
Toll Free Line 1-800-663-2934

Management

Ed Les	President	
Diane Les	Vice President	
Joe Cassetta	General Manager	
Lori Cassetta	Accounts Payable	
Ted Les	Accounts Receivable	
Tim Les	Controller	

Title Cell Phone

Surrey Location

Margie Adamson	Office/Collections	
Boris Alfaro	Warehouse	
Roberta Bradshaw	Outside Sales	604-781-7190
Steve Campbell	Warehouse/Driver	
Rick Charney	Warehouse/Driver	
Colin Davidson	Office/Sales	
Tim Frizzell	Warehouse	
Randy Goodwin	Outside Sales	604-880-7024
Steve Huetter	Office/Sales	
Dean Jensen	Warehouse	
Amor Manaloto	Warehouse	
Norm McDonald	Warehouse/Driver	
Becky Martin	Reception	
Katie Murphy	Office	
Greg Olson	Outside Sales	604-880-1580
Justin Olson	Shipper/Inside Sales	
Tom Sooch	Receiver/Warehouse	
Peter Stokes	Warehouse	
Ian Storey	Warehouse	
Shelley Vance	Outside Sales	604-880-8548
Chris Whidden	Office/Purchasing	
Andi Wilson	Hydroponic Sales	

Interior - B.C.

Clint Crowder	Outside Sales	250-878-0344
Helen Leboe	Outside Sales	250-308-2572

Prairies

Nick Drohan	Outside Sales	403-540-8115
Grant Dunn	Outside Sales	204-333-5835

Vancouver Island

Phone 250-722-3900 Fax 250-722-3903
Toll Free Line 1-800-668-3599

Nanaimo Location

Ron Cox	Island General Manager	
Doug Cahill	Warehouse	
Tim Cribdon	Outside Sales	250-213-3067
David McAulay	Warehouse	
Hank McDermot	Driver	
Karen Redden	Outside Sales	250-213-2762
Harreson Sinclair	Driver	
Val Sinclair	Office	
Steve Tait	Warehouse	
Donna Walker	Office	
Alan Warnock	Warehouse	
Wes Young	Outside Sales	250-616-3854



Memberships

We are Proud Members of the Following Organizations:



British Columbia Landscape & Nursery Association

BCLNA
102 - 5783 176A Street
Surrey, BC, Canada
V3S 6S6
604-574-7772, Fax 604-574-7773



Lawn and Garden Marketing & Distribution Association

LGMDA Management Office
2105 Laurel Bush Rd., Suite 200
Bel Air, MD 21015
443-640-1080, Fax 443-640-1031



GRO Group Network

GRO Group Inc.
119B Great Road
Bedford, MA 01730
781-275-9102, Fax 781-275-5590

**The Gro Group is North America's largest network of lawn & garden distributors, with a combined Sales Volume in excess of \$500 million.*



New Account Policy

To establish an account with Eddi's the following criteria must first be met:

- 1. *Credit applications including Letter of Guarantee, must be completed and returned to Eddi's.*
- 2. *A minimum of monthly purchases are required for a credit account to be activated.*
- 3. *Applications with satisfactory trade references will be allowed a credit line of \$2,500. The first two orders placed will be C.O.D. After 3 months you may request a credit increase which management will determine based on your payment habits.*
- 4. *New businesses with no trade references will be C.O.D. for 6 months. After 6 months credit may be allowed.*
- 5. *Eddi's terms are 20th of the following month.*
- 6. *If your account falls into arrears it will immediately be put on C.O.D. until paid into a current status.*
- 7. *Sales persons are available to visit you on a regular basis to assist you with ordering and handle any questions or concerns you may have.*



Terms & Conditions

Terms: Customers who have established credit with Eddi's Wholesale will receive terms of Net 20th of the month following date of invoice. Overdue accounts are to bear interest at the rate of 2% per month. All returned cheques will be charged a \$20.00 handling fee. A valid Business License is required to purchase at wholesale prices.

New Accounts: To establish credit, simply fill out the credit application on the following page and return to us. Terms will be C.O.D. until credit applications have been approved. Please give satisfactory Trade References.

Price: **All prices are subject to change without notice.** We have attempted to provide you with the most up to date prices at the time of publication. All pricing discrepancies would be reported immediately to our office. GST #R101568186 - Prices do not include G.S.T.

Returns: No returns are accepted without prior authorization from our office. All returns are subject to a 20% restocking charge unless the goods are defective. We ask that the goods be in a saleable condition ie. clean, with packaging intact, and with any pricing stickers removed in such a manner as to not deface the product in any way.

Claims: Merchandise leaves our warehouse in good condition. All claims for shortages or damages of goods delivered by our trucks must be reported within 48 hours of delivery. We will ship clay products and attempt to package it to reduce the breakage rate, however, we will not guarantee clay against breakage. Claims for merchandise shipped by common carrier should be made to the transport company. **Products may not be exactly as shown.**

Warranty: Other than warranties expressed directly by the manufacturer, Eddi's Wholesale makes no claims as to the suitability or endurance of products.

Delivery: For local delivery via our vehicles, we require a minimum order of \$200.00. An additional handling charge of \$20.00 will be applied to orders less than \$200.00. A minimum order value of \$100.00 is required on all orders to be picked up.

Vancouver Island: Orders North of Qualicum Beach will be prepaid on a minimum \$400.00 order. (Excluding Peat Moss, Lime and Landscape Rock) All other orders will be F.O.B. our Nanaimo Warehouse.

Okanagan: Orders over \$600.00 (excluding fertilizer, soil, bark rock & peat) will be prepaid, otherwise F.O.B. Surrey. (Please inquire for direct shipments of fertilizer, peat, lava rock or bark.)

Kootenays: Orders over \$800.00 (excluding fertilizer, soil, bark rock & peat) will be prepaid, otherwise F.O.B. Surrey. (Please inquire for direct shipments of fertilizer, peat, lava rock or bark.)

Prince George: Orders over \$1200.00 (excluding fertilizer, soil, bark rock & peat)

100 Mile House, Williams Lake & Quesnel: Orders over \$800.00 (excluding fertilizer, soil, bark rock & peat)

Alberta: Orders over \$1000.00 *shipped to main centers only* (excluding fertilizer, soil, bark rock & peat)

Saskatchewan: Orders over \$1500.00 *shipped to main centers only* (excluding fertilizer, soil, bark rock & peat)

Manitoba: Orders over \$2000.00 *shipped to main centers only* (excluding fertilizer, soil, bark rock & peat)

Delivery Schedule:

Tuesday: Vancouver

Wednesday: Fraser Valley

Thursday: Burnaby, Richmond, North & West Vancouver

Friday: Surrey, White Rock

Lower Mainland Hours of Business:

Monday to Friday 8:00am - 5:00pm

Closed Saturdays, Sundays and Holidays.

Vancouver Island Hours of Business:

Monday to Friday 8:00 am - 4:30pm

Closed Saturdays, Sundays and Holidays



Commercial Credit Application

Reply to fax: 604-888-1824

Name of Business _____

Address _____ City _____ Prov. _____

Telephone _____ Fax _____ Postal Code _____

Limited Company Partnership Proprietorship

Principal's Name(s) _____

Type of business _____ How Long In Ownership _____

Premises Owned Leased

Bank _____ Branch _____

Credit References

Company Name	City	Fax Number	Phone Number
1. _____	_____	_____	_____
2. _____	_____	_____	_____
3. _____	_____	_____	_____

Provincial Tax Number _____

In consideration of I, (We), the undersigned, being permitted to purchase merchandise on an Eddi's Wholesale Garden Supplies Ltd. Credit Account, I (We) do hereby agree to the following terms and conditions: In connection with such credit extension, the undersigned authorizes and consents to the receipt and exchange of credit information.

The undersigned agrees that at the option of Eddi's Wholesale Garden Supplies Lt. all indebtedness to Eddi's Wholesale Garden Supplies shall become immediately due and payable upon the demand of Eddi's Wholesale Garden Supplies, when this demand is delivered by the Canadian Postal Service or Courier of Choice or FAX to the address below or to the Principal's owners address. I (We) will pay my (our) account according to the terms of sale (20th of month following) and upon receipt of monthly statement. I (We) further agree that interest at the rate of 2% per month (24% per annum) will be charged on any past due portion of my (our) account. For all purposes, it is agreed that the place of contract shall be the municipality of Surrey, BC.

Date _____ Signature _____ Title _____

Please Print Name of Signator _____

PERSONAL LETTER OF GUARANTEE

In consideration of Eddi's Wholesale Garden Supplies Ltd. selling goods from time to time to (company name) _____ of (address) _____ receipt whereof is acknowledged I(we) hereby guarantee all debts and liabilities, present or future, direct or indirect, absolute or contingent, mentioned or not.

This guarantee shall be a continuing guarantee and shall cover all the liabilities, and it shall apply to and secure any ultimate balance due or remaining balance due or remaining to Eddi's wholesale Garden Supplies Ltd.. Eddi's Wholesale Garden Supplies Ltd. shall have recourse against me/us without first exhausting its other remedies.

The benefits and obligations herein contained shall ensure to the benefit of and be binding upon the parties hereto and their respective heirs, executors, administrators, successors and assigns.

All overdue amounts will bear interest at the rate of 2% per month (24% per annum).

Date _____ signed _____

Please Print Name of Signator _____

Witness _____

Please Print Name of Signator _____



Conversion Tables

CONVERSION TABLES



WHAT ONE BALE* OR BAG OF SUNSHINE™ FILLS

Pot Size	Pots per 3cf bag	Pots per 3.8cf bale	Pot Size	Pots per 3cf bag	Pots per 3.8cf bale
Standard Round Plastic Pots					
3"	396	940	1-gal	21	49
4"	174	413	2-gal	12	28
4½"	117	278	3-gal	9	20
6"	48	114	Bedding Plant Containers		
Square Plastic Pots					
3"	390	926	Stan. Flat	14	32
3½"	252	598	24 cell	34	80
4"	147	348	48 cell	23	55
4½"	123	291	50 cell	24	57
Plastic Hanging Baskets					
6"	78	185	72 cell	33	77
8"	33	77	Ornamental Plugs (sq. cells)		
10"	21	49	406 cell	93	220
Plastic Azalea Pots					
4"	198	470	512 cell	74	175
6"	60	142	Speedling® Trays		
8"	24	57	128 cell	15	36
			200 cell	21	50
			338 cell	31	73

This chart is a general guide. These measurements are approximate; they will vary depending on the pot manufacturer and the grower's handling of the product.

*3.8 cubic foot bale yields an average 7.1 cubic feet when properly loosened.

METRIC CONVERSIONS

Gallons	x 3785.0 = millilitres
x 0.13370 = cubic feet	
x 3.78530 = litres	
Grams	x 0.03527 = ounces
Litres	x 33.81400 = fluid ounces
x 1.05669 = quarts	
x 0.26420 = gallons	
Ounces	x 28.34952 = grams
Ounces (fluid)	x 29.57353 = millilitres
x 0.02957 = litres	
Pints (fluid)	x 473.17647 = millilitres
x 0.47318 = litres	
Pounds	x 453.59237 = grams
Quarts (dry)	x 67.20060 = cubic inches
Quarts (fluid)	x 946.35800 = millilitres
x 0.94636 = litres	

LIQUID CONVERSIONS

1 pt./100 gal.	= 1 tsp./gal.
1 qt./100 gal.	= 2 tsp./gal.
1 teaspoon	= 1/3 tbsp. or 1/6 ounce
1 tablespoon	= 3 tsp. or 1/2 ounce
1 fluid ounce	= 2 tbsp. or 6 tsp.
1 cup	= 8 ounces, 1/2 pint, 16 tbsp. or 48 tsp.
1 quart	= 32 ounces, 4 cups, 2 pints, or 64 tbsp.
1 gallon	= 4 quarts, 8 pints, 16 cups, or 128 ounces

FERTILIZER CONCENTRATE CALCULATION

To determine how many pounds of fertilizer to use to make one gallon of concentrate at your desired parts per million (ppm), use the following formula:

Multiply your desired ppm of Nitrogen by your injector ratio and divide that by the percentage of Nitrogen in the fertilizer, expressed as a decimal, times 120,000.

For example, you want to feed at 250 ppm using 20-9-20 with a 1:100 injector.

$$\frac{\text{Desired ppm} \times \text{Injector ratio}}{\% \text{ N as a decimal} \times 120,000} = \frac{250 \times 100}{.20 \times 120,000} = 1.04$$

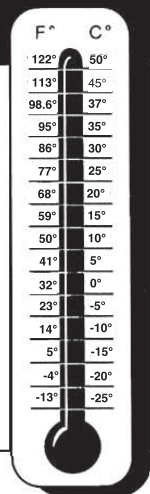
The answer (1.04) is the number of pounds of fertilizer to use per gallon of concentrate. For a diluted tank mix, the injector ratio is 1. **Note:** When making your fertilizer concentrate, always put the fertilizer in the bucket first and then add water to bring it up to the desired number of gallons.

TEMPERATURE CONVERSIONS

F° = Degrees in Fahrenheit
C° = Degrees in Celsius (Centigrade)

To convert Fahrenheit to Celsius:
Subtract 32 and multiply by 0.55,
thus 68°F = 22°C.

To convert Celsius to Fahrenheit:
Multiply by 1.8 and add 32,
thus 60°C = 140°F.



SUNSHINE



BIRDING

Vancouver 1.800.663.2934 • Nanaimo 1.800.668.3599

Birding

Bird Baths

[\(click here\)](#)

- BB-2 BIRD BATH, GRANITE 4/cs**
C1DURBB2GRAN Dealer: \$None
- BB-2 BIRD BATH, WHITE 4/cs**
C1DURBB2WH Dealer: \$None
- BIRD BATH WHITE PLASTIC 8/cs**
C5BOW4400 Dealer: \$None
- COLIBRI COPPER BIRDBATH W/HANG 4/c**
U4YH C793 Dealer: \$None
- HANGING BIRD BATH T.C. LILY PAD 4/CS**
C6OPU4103 Dealer: \$None
- HANGING BIRD BATH BLUE CERAMIC EA**
C6OPU421H Dealer: \$None
- COBBLESTONE HANGING BIRDBATH EA**
C6OPU8150-3 Dealer: \$None
- STAND/HANGING BIRDBATH 14.5' DIA.
3/CS**
C6OPU8160-3 Dealer: \$None
- AVANT LILY PAD BIRDBATH
w/RESERVOIR 2/cs**
C6OPU8190-2 Dealer: \$None
- PEDESTAL BIRD BATH ASSORTMENT
36/DS**
C3GAR0280025 Dealer: \$None
- FIRENZA SOLAR BIRDBATH FOUNTAIN
MOSS EA**
F0ECO5104 Dealer: \$None
- HANGING BLUE SWIRL BIRDBATH (DISC)
4/CS**
F0ECO5121 Dealer: \$None
- ILLUM. BLUE SWIRL B.BATH W/KD STAKE
4/cs**
F0ECO5131 Dealer: \$None
- PYRAMID BIRDBATH BLU/GREEN**
F0ECO5108 Dealer: \$None

- SOLAR POWERED BIRDBATH EA**
F0ECO5105 Dealer: \$None
- SAN REMO SOLAR BIRDBATH FOUNTAIN
RUST EA**
F0ECO5106 Dealer: \$None



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Bird Baths11



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eddi's Wholesale Garden Supplies Ltd.

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